



**A note to our potential contractors about this RFP – we want to work with you, and we have a lot of projects to talk about!**

Intermax Networks is a more than 20-year-old company. We provide Internet service as an ISP and Hosted VoIP service to both residential and business clients, and IT Managed Services for business and non-profit clients.

With 82 employees we are a strong, stable, and successful company in the Inland Northwest.

Since 2019, Intermax has sought and successfully completed projects to expand fiber to the premises in partnership with both the state and federal governments through multiple funding sources.

**We understand the work that’s needed to accomplish these goals and we are a professional organization respecting our team, our funding partners, and our vendors.**

In late 2023 Intermax was awarded grant money through the State of Idaho and the Federal Capital Projects Fund.

There are three projects we are beginning now that will require materials, outside plant construction, and engineering consulting. Completion dates for the entire projects will be 4<sup>th</sup> Quarter 2026 or sooner.

The projects are called:

- Hauser Lake (Kootenai County, Idaho)
- State Highway 54 (Kootenai County, Idaho)
- Selle Valley (Bonner County, Idaho)
- **Total project budgets for all three projects: \$39 million**

We look forward to your replies, questions, ideas, and your approach. This will be an exciting relationship and we will have constructive and successful project builds.

Sincerely,

A handwritten signature in blue ink that reads "Mike".

Mike Kennedy  
President and CEO

**DATE:** March 15, 2024

**FROM:** Intermax Networks

**NOTICE OF REQUEST FOR PROPOSAL  
FOR FIBER-TO-THE-HOME ENGINEERING  
DESIGN SERVICES**

Intermax Networks is seeking proposals for aerial design and engineering services for fiber construction from qualified parties for its Fiber-to-the-Home (FTTH) projects Hauser Lake and State Highway 54 in North Idaho.

Proposals must be in writing and address each of the elements outlined in the Request for Proposal (RFP). Submittals should be delivered to Chris Jasper, Manager of Outside Plant and Fiber Construction, by 5:00 pm PDT on March 27, 2024. E-mailed submissions will be accepted.

Intermax Networks reserves the right to reject all proposals or to waive any irregularity. The terms the final contract will be established by negotiation. Intermax Networks reserves the right to terminate negotiations for any reason.

Applicants must be able to demonstrate the qualifications necessary to fully, properly, and timely carry out all the obligations described in the RFP.

Intermax Networks is an equal opportunity employer and encourages all qualified women and minority firms to submit proposals.

Questions can be directed to the Intermax contact below:

Chris Jasper  
Manager of OSP and Fiber Construction  
[cjasper@intermaxteam.com](mailto:cjasper@intermaxteam.com)  
[procurement@intermaxteam.com](mailto:procurement@intermaxteam.com)  
Office: 208.758.7505  
Cell: 208.699.1876

**DATE:** March 15, 2024

**FROM:** Intermax Networks

**REQUEST FOR PROPOSAL  
FOR FIBER-TO-THE-HOME CONSTRUCTION  
SERVICES**

**Background:**

Intermax Networks is seeking proposals for aerial design and engineering services for fiber construction from qualified parties for its Fiber-to-the-Home (FTTH) projects Hauser Lake and State Highway 54 in North Idaho. These projects must be fully constructed and complete by December 31, 2026.

**Statement of Need (Scope):**

This Request for Proposal (RFP) is intended to solicit proposals from aerial fiber design and engineering companies to supply Intermax Networks with engineering and designs for the project areas. This RFP is for engineering design and permitting only.

**Evaluation Criteria:**

Proposals will be evaluated on the following criteria:

- Relevant experience with fiber construction, specifically Fiber-to-the-Home construction
- Experience of the design and engineering team
- Previous claims history
- Pricing and ability to complete the project in a timely manner

**Proposal Elements:**

Proposals must include submission of the following information:

- **Relevant Experience Criteria:** The Company shall have successfully completed all awarded projects with a contract price over One Hundred Fifty Thousand \$150,000 within the past three (3) years. In evaluating whether the projects were “successfully completed,” Intermax may check company references for the previous projects and may evaluate the owner’s assessment of Company’s performance, including but not limited to the following areas:
  - Quality control:
  - Timeliness of performance:
  - Use of skilled personnel:
  - Compliance with contract documents:
  - Compliance with permitting and “make ready” requirements:
  - Management of submittals process, change orders; and close out:
  - Ability to provide required deliverables under the Contract Documents in a responsive and timely manner including but not limited to required drawings, schedules, submittals, and as-builts:
  - Demonstration of being reasonable in pricing change orders; and
- **Documentation of Relevant Experience:** The Company shall submit a list of awarded projects over One Hundred Fifty Thousand \$150,000 in the past three (3) years. The information about each project shall include the following:
  - Owner’s name and contact information for the owner’s representative:
  - Awarded contract amount:
  - Final contract amount:

- A description of the scope of the project:
  - List the categories of work performed by the Company with its own forces:
  - List the categories of work performed by the Company using sub-contractor:
- **Experience of the Project Management Team:** Identify the name, qualifications for each of the following key members of the Company's design team.
  - **Previous claims/lawsuit history:** For the past three (3) years, list all projects (whether public or private) performed by the Company that were/are subject to litigation for design, fabrication, performance, or any other reason as either defendant or plaintiff. Company shall identify if they have ever been sued by a municipality, county, state, or the federal government or private enterprise involving a construction contract, and for what reason. If so, identify the case title and case number of each lawsuit, as well as the court in which each was filed. Identify the disposition of the case, if resolved. The Company will also be evaluated to determine if it has a record of excessive claims filed against the retainage or payment bonds for public works projects during the previous three (3) years, that demonstrate a lack of effective management by the Company of making timely and appropriate payments to its subcontractors, suppliers, and workers, unless there are extenuating circumstances, and such circumstances are deemed acceptable to Intermax. The Company will also be evaluated to determine if it has a record of lawsuits with judgments entered against the Company within three (3) years of the bid submittal date that demonstrate a pattern of failing to meet the terms of contracts, unless there are extenuating circumstances, and such circumstances are deemed acceptable to Intermax Networks.
  - **Pricing and Ability to Complete Project in Timely Manner:** Outline of project elements and timeline for completion of for design and engineering services.

**Contract:**

Intermax Networks may negotiate a contract with the firm it determines is most qualified, but Intermax shall have no obligation to enter into any such negotiations and, if it does so, Intermax reserves the right to terminate the negotiations without obligation and not execute a contract for the services. Language to be included in the contract is included in the attachments.

**Proposal Terms and Conditions:**

Proposals must be in writing and address each of the elements outlined in the RFP. Submittals should be delivered to Chris Jasper by 5:00 pm PDT on March 27, 2024. Proposals received after due date and time will not be considered. E-mailed submissions will be accepted.

Intermax Networks reserves the right to request clarification of information submitted, and to request additional information to any submission. Intermax Networks reserves the right to reject all proposals or to waive any irregularity. The terms of any final contract will be established by negotiation. Intermax Networks reserves the right to terminate negotiations for any reason.

