



A note to our potential contractors about this RFP – we want to work with you, and we have a lot of projects to talk about!

Intermax Networks is a more than 20-year-old company. We provide Internet service as an ISP and Hosted VoIP service to both residential and business clients, and IT Managed Services for business and non-profit clients.

With 82 employees we are a strong, stable, and successful company in the Inland Northwest.

Since 2019, Intermax has sought and successfully completed projects to expand fiber to the premises in partnership with both the state and federal governments through multiple funding sources.

We understand the work that's needed to accomplish these goals and we are a professional organization respecting our team, our funding partners, and our vendors.

In late 2023 Intermax was awarded grant money through the State of Idaho and the Federal Capital Projects Fund.

There are three projects we are beginning now that will require materials, outside plant construction, and engineering consulting. Completion dates for the entire projects will be 4th Quarter 2026 or sooner.

The projects are called:

- Hauser Lake (Kootenai County, Idaho)
- State Highway 54 (Kootenai County, Idaho)
- Selle Valley (Bonner County, Idaho)
- **Total project budgets for all three projects: \$39 million**

We look forward to your replies, questions, ideas, and your approach. This will be an exciting relationship and we will have constructive and successful project builds.

Sincerely,

A handwritten signature in blue ink that reads "Mike".

Mike Kennedy

President and CEO

DATE: March 28, 2024

FROM: Intermax Networks

**UPDATED NOTICE OF REQUEST FOR
PROPOSAL
FOR FIBER-TO-THE-HOME CONSTRUCTION
AND SPLICING SERVICES**

Intermax Networks is seeking proposals for fiber construction from qualified parties for its Fiber-to-the-Home (FTTH) projects known as Hauser Lake and State Highway 54 in North Idaho.

Proposals must be in writing and address each of the elements outlined in the Request for Proposal (RFP). Submittals should be delivered to Chris Jasper, Manager of Outside Plant and Fiber Construction, by 5:00 pm PDT on April 15, 2024. E-mailed submissions will be accepted.

Intermax Networks reserves the right to reject all proposals or to waive any irregularity. Applicants must be able to demonstrate the qualifications necessary to fully, properly, and timely carry out all the obligations described in the RFP.

Intermax Networks is an equal opportunity employer and encourages all qualified women and minority firms to submit proposals.

Questions can be directed to the Intermax contact below:

Chris Jasper
Manager of OSP and Fiber Construction
cjasper@intermaxteam.com
procurement@intermaxteam.com
Office: 208.758.7505
Cell: 208.699.1876

DATE: March 28, 2024

FROM: Intermax Networks

**UPDATED NOTICE OF REQUEST FOR
PROPOSAL
FOR FIBER-TO-THE-HOME CONSTRUCTION
AND SPLICING SERVICES**

Background:

Intermax Networks is proposing to build an aerial and underground fiber optic cable and facilities as part of a “fiber- to-the-home” project to provide high speed broadband access to the property owners in our Hauser Lake and State Hwy 54 projects. With the exception of the drops to the houses, most of the project areas will be built within rights-of-ways owned by Post Falls Highway District, Lakes Highway District, and Idaho Transportation Department. Drop construction is not included in this RFP.

Carefully review the following information included with this RFP:

- Design – Hauser Project (This should be Aerial and Underground Construction)
- Design – State Hwy 54 Project (This should be Aerial and Underground Construction)
- Fiber Optic Splicing – Hauser Project
- Fiber Optic Splicing – State Hwy 54 Project
- Unit Pricing forms
- Master Construction Service Agreement template
- Federal Labor Standards for Davis Bacon and related federal requirements for these projects

Important Dates:

- Updated Bid Solicitation: March 28, 2024
- Questions and Answer Period: March 29, 2024, through April 12, 2024
- Bid Due Date: April 15, 2024
- Award Date: By May 3, 2024
- Construction Start Date: Estimated May 27, 2024

Statement of Need (Scope):

This Request for Proposal (RFP) is intended to solicit proposals from fiber construction companies to supply Intermax Networks with labor, equipment, and some materials to complete the fiber network as designed. Intermax has some existing infrastructure that will be used to complete some of this project.

The services expected to be delivered as part of this procurement include but are not limited to:

- Furnish all labor, equipment, and materials (unless otherwise noted) necessary for the construction of the fiber optic system as designed.
- Comply with all permitting as required and work with the necessary agencies and property owners as needed to complete the project.
- Supply as-builts with cable footages overlaid onto the existing plan set or in a GIS format acceptable to Intermax Networks

Intermax Networks will provide the following material items: 2” and 1.25” HDPE Pipe, 2” and 3” SCH 40 PVC Pipe, the fiber tags, dome route markers, vaults, locatable mule tape, strand, anchors, guy guards, fiberglass arms (FGAs), cross arms, alley arms, PUPI arms, active cabinets, splitter cabinets, fiber optic cable, MSTs, splice cases with trays, and loaded fiber termination panels.

Evaluation Criteria:

Proposals will be evaluated on the following criteria:

- Relevant experience with fiber construction, specifically Fiber-to-the-Home construction;
- Experience of the project management team;
- Previous claims history; and
- Pricing and ability to complete the project in a timely manner.

Proposal Elements:

Proposals must include submission of the following information:

- **Relevant Experience Criteria.** The Company shall have successfully completed all awarded projects with a contract price over Three Hundred Fifty Thousand \$350,000 within the past three (3) years. In evaluating whether the projects were “successfully completed,” Intermax may check company references for the previous projects and may evaluate the owner’s assessment of Company’s performance, including but not limited to the following areas:
 - Quality control
 - Safety record
 - Public Works License with a Class “B” minimum
 - Timeliness of performance
 - Use of skilled personnel
 - Management of subcontractors
 - Availability of and use of appropriate equipment
 - Compliance with contract documents
 - Management of submittals process, change orders; and close out
 - Experience with federally funded projects
 - Ability to provide required deliverables under the Contract Documents in a responsive and timely manner including but not limited to required drawings, schedules, submittals, and as-builts
 - Demonstration of being reasonable in pricing change orders
 - Demonstration of being responsive in resolving warranty issues in a timely manner.
- **Documentation of Relevant Experience:** The Company shall submit a list of awarded projects over Three Hundred Fifty Thousand \$350,000 in the past three (3) years. The information about each project shall include the following:
 - Owner’s name and contact information for the owner’s representative:
 - Awarded contract amount:
 - Final contract amount:

- A description of the scope of the project:
- List the categories of work performed by the Company with its own forces:
- List the categories of work performed by the Company using sub-contractor:
- **Experience of the Project Management Team:** Identify the name, qualifications for each of the following key members of the Company's project management team:
 - Superintendent
 - Project Manager
 - QA/QC Representative
- **Subcontractors:** Provide a list of proposed subcontractors Company intends to use on this project. Provide the subcontractor's company's name, phone number, and a brief description of the work they will be hired to do.
- **Previous claims/lawsuit history:** For the past three (3) years, list all projects (whether public or private) performed by the Company that were/are subject to litigation for design, fabrication, performance, or any other reason as either defendant or plaintiff. Company shall identify if they have ever been sued by a municipality, county, state, or the federal government or private enterprise involving a construction contract, and for what reason. If so, identify the case title and case number of each lawsuit, as well as the court in which each was filed. Identify the disposition of the case, if resolved. The Company will also be evaluated to determine if it has a record of excessive claims filed against the retainage or payment bonds for public works projects during the previous three (3) years, that demonstrate a lack of effective management by the Company of making timely and appropriate payments to its subcontractors, suppliers, and workers, unless there are extenuating circumstances, and such circumstances are deemed acceptable to Intermax. The Company will also be evaluated to determine if it has a record of debarment, lawsuits with judgments entered against the Company within three (3) years of the bid submittal date that demonstrate a pattern of failing to meet the terms of contracts, unless there are extenuating circumstances, and such circumstances are deemed acceptable to Intermax Networks.
- **Pricing and Ability to Complete Project in Timely Manner.** Outline of project elements and timeline for completion of each phase company is bidding. Provide pricing for construction units, including materials not provided by Intermax. The estimated construction start date is May 27, 2024.

Contract:

Intermax Networks may negotiate a contract with the firm(s) it determines is most qualified, but Intermax shall have no obligation to enter into any such negotiations and, if it does so, Intermax reserves the right to terminate the negotiations without obligation and not execute a contract for the services.

Proposal Terms and Conditions:

Proposals must be in writing and address each of the elements outlined in the RFP. Submittals should be delivered to Chris Jasper by 5:00 pm PDT on April 15, 2024, to procurement@intermaxteam.com. Proposals received after the due date and time will not be considered. E-mailed submissions will be accepted.

Intermax Networks reserves the right to request clarification of information submitted, and to request additional information to any submission. Intermax Networks reserves the right to reject all proposals or to waive any irregularity. The terms of any final contract will be established between the Parties. Intermax Networks reserves the right to terminate negotiations at any time and for any reason.

